

Test Your Awareness

Answer Guide

1. False – networking accounts for over 80% success in “landing”
2. False – it’s a business decision for most affected by job loss
3. True – well written resume opens the door
4. False – 2 way inquiry for interviewer and interviewee
5. True – asking questions demonstrates your interest in seeking the “right” job
6. True – remember corporate culture “fit” is noted
7. False – skilled interviewers obtain the information they seek
8. False – better to have one good resume & to tailor cover letter to job
9. True – over 80% of us are hired from networking activities
10. False – sadly, there are a myriad of reasons people are in positions other than what they love
11. True – always good policy to avoid negative discussions
12. False – take time to decompress and reach out to support system
13. True – keep resume details focused on skills history, highlights and accomplishment statements
14. False – education is always an option
15. False – skills transfer is possible, particularly with interest and motivation
16. True – achievement in “right job search” is a job!!!
17. True – 55% of what gets communicated is accomplished non-verbally
18. False – employers have concern for your motivations & “fit”
19. True – people tend to hire people they like once they know you can and will do the job
20. True – conducting research on target organizations is essential
21. False– never good policy to be less than authentic in a job search
22. True – employer primarily interested in most recent relevant experience